



<https://jobs.cwc.solutions/job/sales-pitbull>

## External Partner – Sales Pitbull | International

### Short snippet about who we are and why it will match

We live to innovate and disrupt—boredom doesn't stand a chance here. At CWC Solutions, we drive the digital revolution and craft our clients' success stories every day. We bring the know-how and expertise of large-scale corporations and deliver it in a dynamic, agile way for small and medium-sized enterprises worldwide.

### First Office Rule: No Limits!

We don't need paper-pushers; we need paper-plane makers.

Since our founding in 2020, CWC Solutions has grown into a bi-national company focused on consulting and digital transformation. We lead our clients—primarily SMEs—through their transformation journeys, both domestically and internationally. Our portfolio covers a wide range of business services, with a strong focus on Business IT and Core Services. Together with our brands „360Solutions“ and „HAMMERPAD™,“ we aim to enhance brand presence and deliver top-tier solutions in IT, sales, and marketing.

### YOUR ROLE | Let's call it the Sales Pitbull Zone...

- **Client Acquisition:** As the face of our company, you'll identify and engage new business opportunities.
- **Sales Strategy:** Develop and implement strategies to boost revenue and deepen client relationships.
- **Product Knowledge:** Become a go-to expert on our products, delivering clear, value-focused insights to clients.
- **Feedback & Reporting:** Provide regular reports on market analysis, sales performance, and client feedback to help shape our strategic direction.
- **Team Collaboration:** Work closely with other departments to ensure a cohesive and impactful sales experience.

### YOUR BASICS – WHAT YOU BRING TO THE TABLE

- **Sales Talent:** A natural knack for sales and a proven ability to build and nurture client relationships.
- **Communication Skills:** Excellent communication abilities to clearly convey complex information.
- **Independence:** You can work independently, taking the initiative to uncover new opportunities.
- **Experience:** Sales experience is a plus, but we welcome fresh perspectives from all backgrounds.

### OUR OFFER – WHAT YOU GET FROM US

- **Growth Opportunities:** Enjoy a dynamic environment with plenty of opportunities for personal and professional development.
- **Competitive Compensation:** Look forward to an above-average base salary with performance-based bonuses.

### Company

CWC Solutions

### Workload

External/Freelancer

### Start Date

Everytime is's up to you

### Duration of Partnership

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### Compensation

Your expertise is invaluable to us. We believe in a commission-based structure that recognizes and fosters talent, with compensation tailored to each project's scope and content. We ensure payment within 72 hours of booked revenue and receipt of the commission invoice. Let's work together to find the path that suits you best.

### Arbeitszeiten

It's up to you

### Posting Date

12/11/2024

- **Training & Workshops:** Access regular training to sharpen your skills and stay ahead in the field.

### **YOU ARE OUR SUCCESS FACTOR**

Forget stagnant, repetitive work. At CWC Solutions, you'll be challenged, inspired, and empowered to grow personally and professionally.

Apply today and start your journey with us. We only need your resume—once reviewed, we'll reach out to you.

[jobs@cwcsolutions](mailto:jobs@cwcsolutions)

Expect feedback from us within a few days.

[\[ back \]](#)